

## B Plant

### Monthly cash projections "B" Store - With Shirt System

1.YEAR # <b>ONE</b>	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL FOR YEAR
<b>2. WORKING CAPITAL</b>	10,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	2,000	2,000			35,000
<b>3. CASH RECEIPTS</b>													
<b>4. TOTAL SALES</b>	20,000	21,000	23,000	24,000	26,000	28,000	30,000	32,000	34,000	36,500	38,000	40,000	307,000
Other Income													
<b>4. TOTAL USEABLE CASH</b>	30,000	24,000	26,000	27,000	29,000	31,000	33,000	35,000	36,000	38,500	38,000	40,000	342,000
<b>5. CASH PAID OUT</b>													
Rent & Property taxes		5,317	5,317	5,317	5,317	5,317	5,317	5,317	5,317	5,317	5,317	5,317	58,487
Salaries - Employees	3,000	2,400	2,600	2,400	2,900	3,100	3,300	3,500	3,600	3,850	3,800	4,000	38,450
<b>Salaries - Principals</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>3,000</b>	<b>36,000</b>
Salaries -Driver Floater	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	20,796
<b>Total Payroll Including Managers</b>	<b>7,733</b>	<b>7,133</b>	<b>7,333</b>	<b>7,133</b>	<b>7,633</b>	<b>7,833</b>	<b>8,033</b>	<b>8,233</b>	<b>8,333</b>	<b>8,583</b>	<b>8,533</b>	<b>8,733</b>	<b>95,246</b>
Payroll taxes, employee benefits	592	546	561	546	584	599	615	630	637	657	653	668	7,286
Note & loan payments	4,018	4,018	4,018	4,018	4,018	4,018	4,018	4,018	4,018	4,018	4,018	4,018	48,216
Advertising	<b>Five Months Valpak as per Americlean Contract</b>					1,550	1,650	1,750	1,800	1,925	1,900	2,000	12,575
Operating Supplies	2,100	1,680	1,820	1,890	2,030	2,170	2,310	2,450	2,520	2,695	2,660	2,800	27,125
Telephone	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Business Insurance	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Maintenance & repairs	<b>OEM</b>												
Accounting & legal services	150	150	150	150	150	150	150	150	150	150	150	150	1,800
One Truck	800	800	800	800	800	800	800	800	800	800	800	800	9,600
Utilities	800	800	800	850	850	850	900	900	900	900	900	900	10,350
Outside contract services	0	0	0	0	0	0	0	0	0	0	0	0	0
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
<b>TOTAL CASH EXPENSES</b>	16,743	20,994	21,349	21,254	21,932	23,837	24,343	24,798	25,025	25,595	25,481	25,936	277,285
<b>6. ENDING CASH</b>	<b>13,257</b>	<b>3,006</b>	<b>4,651</b>	<b>5,746</b>	<b>7,068</b>	<b>7,163</b>	<b>8,657</b>	<b>10,202</b>	<b>10,975</b>	<b>12,905</b>	<b>12,519</b>	<b>14,064</b>	<b>110,215</b>

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## B Plant

### Monthly Cash Flow "B" Store Year - Two with Shirt System

1. YEAR # <b>TWO</b>	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
<b>2. BALANCE FOWARD</b>													<b>110,215</b>
<b>2. CASH RECEIPTS</b>													
Sales	42,000	44,000	44,000	45,000	45,000	47,000	48,500	49,000	50,000	50,000	52,000	54,000	570,500
Other Income													
<b>3. TOTAL USEABLE CASH</b>	42,000	44,000	44,000	45,000	45,000	47,000	48,500	48,500	50,000	50,000	52,000	54,000	570,000
<b>5. CASH PAID OUT</b>													
Equipment Purchased	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Rent & Property taxes	5,317	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	65,817
Salaries - Employees	4,200	4,400	4,400	4,500	4,500	4,700	4,850	4,900	5,000	5,000	5,200	5,400	57,050
<b>Salaries - Principals</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>42,000</b>
Salaries -Driver Floater	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	1,733	20,796
<b>Total Payroll Including Managers</b>	<b>9,433</b>	<b>9,633</b>	<b>9,633</b>	<b>9,733</b>	<b>9,733</b>	<b>9,933</b>	<b>10,083</b>	<b>10,133</b>	<b>10,233</b>	<b>10,233</b>	<b>10,433</b>	<b>10,633</b>	<b>119,846</b>
Payroll taxes, employee benefits	722	737	737	745	745	760	771	775	783	783	798	813	9,168
Note & loan payments	4,030	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	50,230
Advertising	2,100	2,200	2,200	2,250	2,250	2,350	2,425	2,450	2,500	2,500	2,600	2,700	28,525
Operating Supplies	3,360	3,520	3,520	3,600	3,600	3,760	3,880	3,920	4,000	4,000	4,160	4,320	45,640
Telephone	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Business Insurance	225	225	225	225	225	225	225	225	225	225	225	225	2,700
Maintenance & repairs	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Accounting & legal services	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Delivery Truck Adding a 2nd Truck	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
Utilities	950	950	950	950	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	11,800
Miscellaneous Supplies	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
<b>TOTAL CASH EXPENSES</b>	<b>28,137</b>	<b>28,965</b>	<b>28,965</b>	<b>29,203</b>	<b>29,253</b>	<b>29,728</b>	<b>30,084</b>	<b>30,203</b>	<b>30,441</b>	<b>30,441</b>	<b>30,916</b>	<b>31,391</b>	<b>357,726</b>
<b>6. ENDING CASH YEAR TWO</b>	13,863	15,035	15,035	15,797	15,747	17,272	18,416	18,297	19,559	19,559	21,084	22,609	<b>212,274</b>
<b>7. BALANCE FORWARD YEAR ONE</b>													<b>110,215</b>
<b>8. TWO YEARS TOTAL</b>													<b>322,488</b>

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