

Two Years Cash Projection

Monthly Cash Flow Projections "A" Store														
YEAR # ONE	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL FOR YEAR	
WORKING CAPITAL	10,000	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
3. CASH RECEIPTS														
Sales	18,000	19,000	20,000	21,000	22,000	23,500	24,000	25,000	26,000	27,000	29,000	30,000	284,500	
Other Income														
4. TOTAL USEABLE CASH	28,000	21,500	22,500	23,500	24,500	26,000	26,500	27,500	28,500	27,000	29,000	30,000	314,500	
5. CASH PAID OUT														
Equipment lease payments														
Rent & property taxes	4,258	4,258	4,258	4,258	4,258	4,258	4,258	4,258	4,258	4,258	4,258	4,258	51,096	
Salaries - employee	3,600	3,800	4,000	4,200	4,400	4,700	4,800	5,000	5,200	5,400	5,800	6,000	56,900	
Salaries Principals	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	
Total Salarix including Principals	6,600	6,800	7,000	7,200	7,400	7,700	7,800	8,000	8,200	8,400	8,800	9,000	92,900	
Payroll taxes, employee benefits	540	570	600	630	660	705	720	750	780	810	870	900	8,535	
Note & loan payments	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	
Advertising	First	five	months	Free	470	520	480	500	520	540	580	600	4,210	
Operating Supplies	900	950	1,000	1,050	1,100	1,175	1,200	1,250	1,300	1,350	1,450	1,500	14,225	
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200	
Business Insurance	150	150	150	150	150	150	150	150	150	150	150	150	1,800	
Maintenance & repairs	-----EOM-----												-	
Accounting & legal services	50	50	50	50	50	50	50	50	50	50	50	50	600	
Auto, truck & delivery (1 Truck)	700	700	700	750	750	750	800	800	800	800	800	800	9,150	
Utilities	700	700	700	700	700	700	700	800	800	800	800	800	8,900	
Outside contract services	360	380	400	420	440	470	480	500	520	540	580	600	5,690	
Local taxes & licenses	100	100	100	100	100	100	100	100	100	100	100	100	1,200	
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200	
TOTAL CASH EXPENSES	17,558	17,858	18,158	18,508	19,278	19,778	19,938	20,358	20,678	20,998	21,638	21,958	236,706	
6. ENDING CASH (Profits)	10,442	3,642	4,342	4,992	5,222	6,222	6,562	7,142	7,822	6,002	7,362	8,042	77,794	

*Disclaimer: This information is a sales projection and not a guarantee. The amount you earn may be lower or greater than the above projections; and is subject to a variety of factors including, local territory, licensee's, marketing efforts, hours dedicated to building the business, the national economy, acts of God, and other factors

Two Years Cash Projection

Monthly Cash Flow Projections "A" Store With Shirt System Year Two													
YEAR # TWO	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
2. BALANCE FORWARD													77,794
3. CASH RECEIPTS													
Sales	31,000	32,000	33,000	33,000	33,000	33,500	34,000	34,500	35,000	36,000	37,000	38,000	410,000
Loan Proceeds													
Other Income													
4. TOTAL USEABLE CASH	31,000	32,000	33,000	33,000	33,000	33,500	34,000	34,500	35,000	36,000	37,000	38,000	410,000
5. CASH PAID OUT													
Purchase Shirt System	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Rent & property taxes	4,216	4,216	4,216	4,216	4,216	4,216	4,216	4,216	4,216	4,216	4,216	4,216	50,592
Salaries - employee	6,200	6,400	6,600	6,600	6,600	6,700	6,800	6,900	7,000	7,200	7,400	7,600	82,000
Salaries - Principals	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
Total Salares including Principals	9,200	9,400	9,600	9,600	9,600	9,700	9,800	9,900	10,000	10,200	10,400	10,600	118,000
Payroll taxes, employee benefits	930	960	990	990	990	1,005	1,020	1,035	1,050	1,080	1,110	1,140	12,300
Note & loan payments	3,020	3,020	3,020	3,020	3,020	3,020	3,020	3,020	3,020	3,020	3,020	3,020	36,240
Advertising	930	960	990	990	990	1,005	1,020	1,035	1,050	1,080	1,110	1,140	12,300
Operating Supplies	1,550	1,600	1,650	1,650	1,650	1,675	1,700	1,725	1,750	1,800	1,850	1,900	20,500
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Maintenance & repairs	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Accounting & legal services	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Auto, truck & delivery (Two Trucks)	1,300	1,300	1,300	1,300	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	17,200
Utilities	850	900	900	900	900	950	950	950	950	950	950	950	11,100
Outside contract services	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Supplies	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL CASH EXPENSES	23,346	23,706	24,016	24,016	24,216	24,421	24,576	24,731	24,886	25,196	25,506	25,816	294,432
6. ENDING CASH YEAR TWO	7,654	8,294	8,984	8,984	8,784	9,079	9,424	9,769	10,114	10,804	11,494	12,184	115,568
7. BALANCE FORWARD YEAR ONE													77,794
8. TWO YEARS TOTAL													193,362

*Disclaimer: This information is a sales projection and not a guarantee. The amount you earn may be lower or greater than the above projections; and is subject to a variety of factors including, local territory, licensee's, marketing efforts, hours dedicated to building the business, the national economy, acts of God, and other factors

Purchasing the Shirt System will increase profit 2 to 3%